



## We are here for you. Hamilton Medical's dedication to ventilation remains unwavering

The landscape of the ventilation market has undergone significant changes recently, marked by the departure of key players from the mechanical ventilation industry. Amidst this transformation, Hamilton Medical stands resolute in its dedication to ventilation, maintaining a stable and profitable business trajectory.

We have been dedicated to respiratory care and innovation since 1983. As a family-owned company, we are free to focus our resources entirely on ventilation, without answering to external shareholders. With over four decades of experience, we have been at the forefront of ventilator technology. Our unwavering commitment is exemplified through several strategic initiatives, including:

- ✓ **Advancing research and development:** We persistently drive innovation by investing in ongoing research and development endeavors aimed at pioneering new ventilation technologies. This ensures that we remain at the forefront of the industry, continuously enhancing patient care and outcomes.
- ✓ **Strategic capital investments:** To accommodate our growing team and infrastructure, we have made substantial investments in expanding our facilities in key locations such as Reno, NV, and Switzerland. These expansions underscore our long-term commitment to meeting the evolving needs of our growing customer base.



- ✓ **Boosting domestic production:** In line with our commitment to operational excellence and reliability, we are ramping up domestic production capabilities in the United States to enhance supply chain resilience, reduce lead times, and reinforce our ability to promptly respond to market demands. Our current US production:



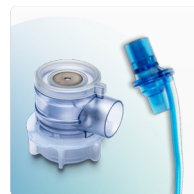
HAMILTON-T1



HAMILTON-T1 Military



HAMILTON-H900



Essential consumables



HAMILTON-C1

- ✓ **Team expansion:** Over the past two years, our US team has experienced remarkable growth, expanding by 50%. This expansion has positioned us with the largest dedicated ventilation team in the industry. Our growing team embodies our commitment to excellence and ensures that we can continue to provide unmatched service and support to our customers.

Through these concerted efforts, we remain steadfast in our mission to advance ventilation technology, fortify its market presence, and uphold unparalleled standards of quality and service.

We would like to express our sincere gratitude for your continued trust. We stand by you and our partners at the bedside of patients, now and in the future.



With warm regards

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